

Nicaraguan Cattle Industry 2017



Nicaraguan Cattle Industry



- **Cattle Herd = 5.5 M (steady)**
- **Annual cattle heads production = 800,000 (average last three years)**
- **Cattle on Feedlot = 30% of production and increasing**
- **Controlled BSE risk**
- **FMD free where vaccination is not practiced**
- **Employment = 600,000 people**
- **NCI = 29% total Export of Nicaragua**

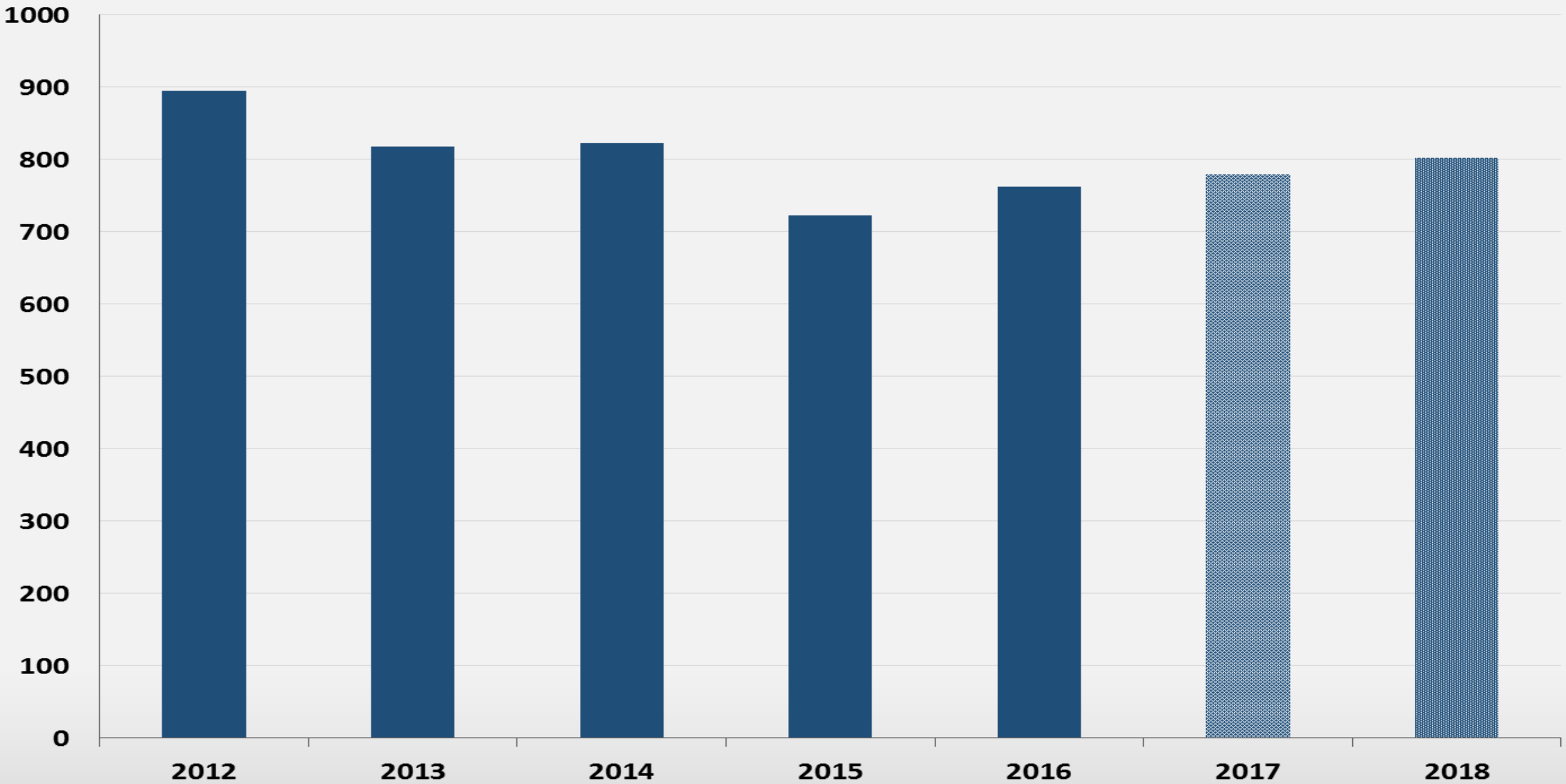
Nicaraguan Cattle Industry

- **Export to USA = 39,780 MT (Average last three years into Other Quota)**
- **Forecast Exportation to USA for 2017 = 46,300 MT = 22% more than 2016**
- **DR-CAFTA: 2018 = Quota: 16,500 MT - Tariff out of quota = 3.6%**
2019 = Quota: 17,000 MT – Tariff out of quota = 1.8%
2020 = free access

TRANSIT-TIME FROM NICARAGUAN TO USA:

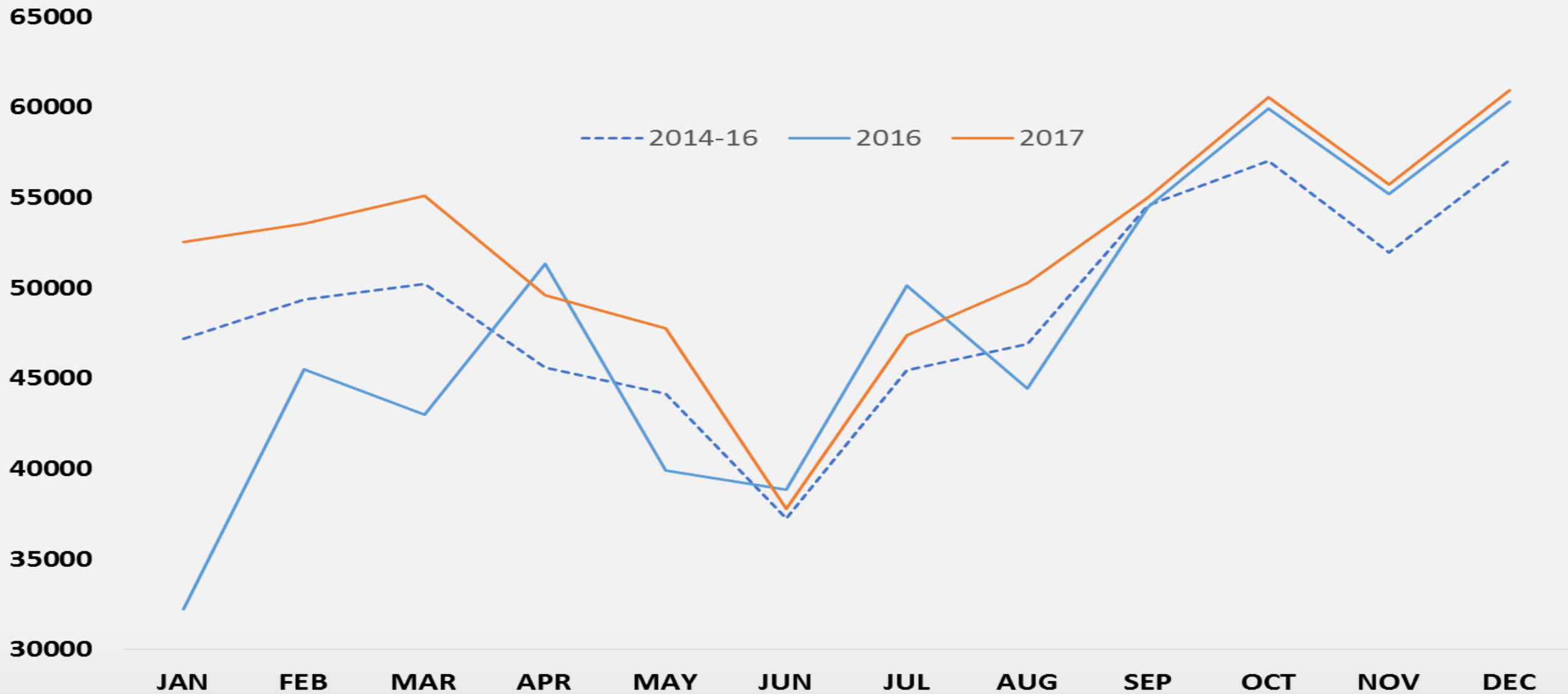
Destiny	Transit-Time
East Coast	
Houston	6 days
Miami	4 days
Jacksonville	4 days
Philadelphia	15 days
West Coast	
Los Angeles	13 days
Seattle	20 days

NICARAGUAN CATTLE PRODUCTION ('000)



NICARAGUAN CATTLE SLAUGHTER ('000)

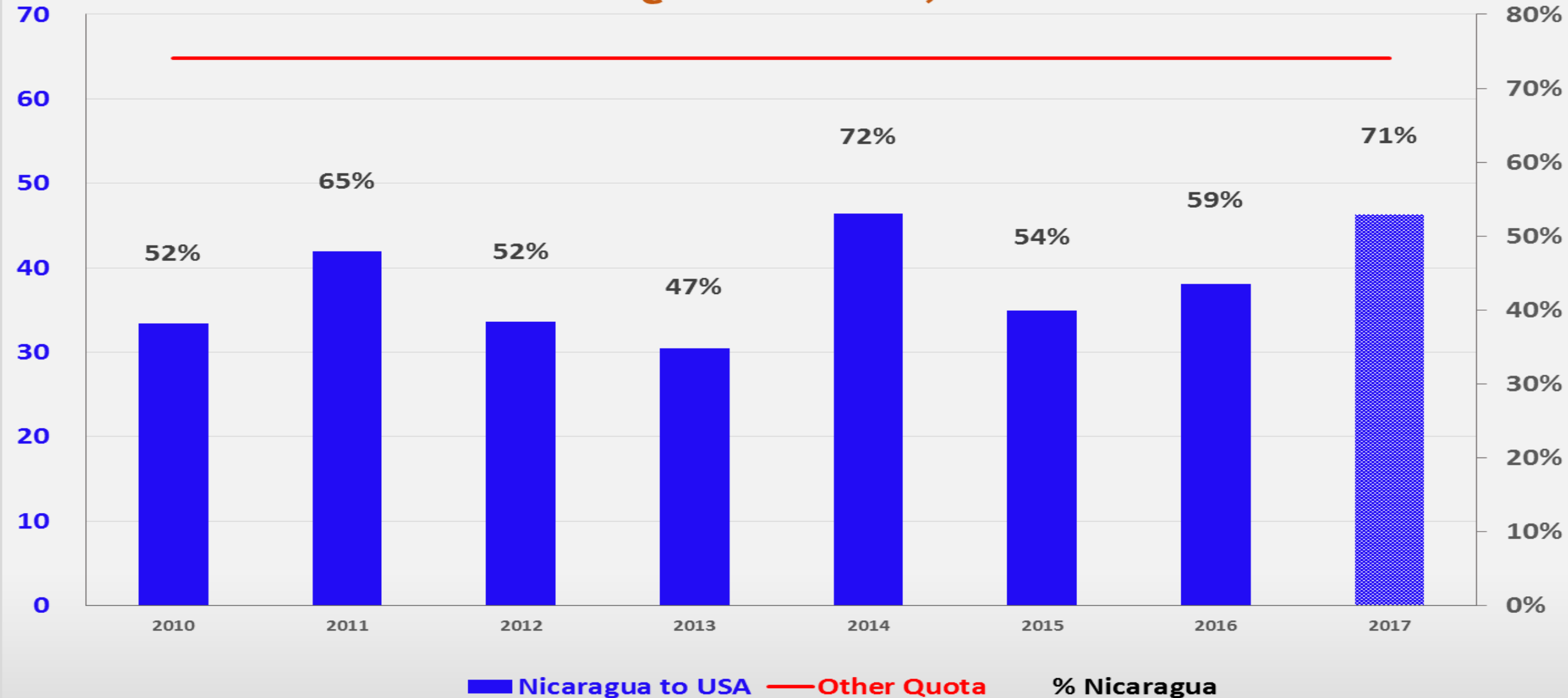
FORECAST TO 2017



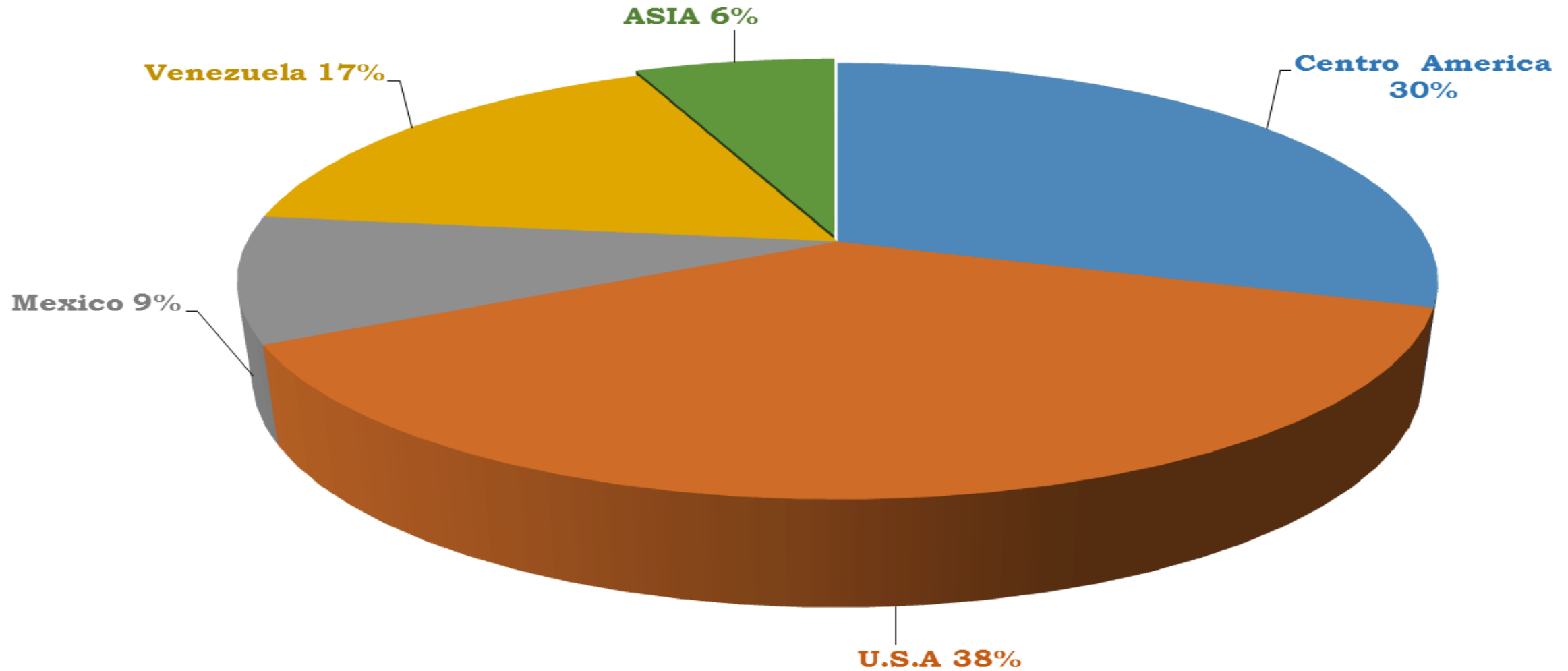
USDA / FAS: Import boneless beef from Nicaragua ('000 MT)

Percent of Other Countries Quota used by Nicaragua

OTHER QUOTA = 64,805 MT



**EXPORTS OF NICARAGUAN "BEEF & OFFAL"
JAN-SEPT 2017 :92,508 MT**





Let's **SAVE**
the **World**
together



CARNES SAN MARTÍN
Más suaves. más frescos.

COMMITTED WITH THE ENVIRONMENT

Two lagoons for waste water treatment
Rendering facility, meat and bone meal / Tallow
Biodigester / Biogas Plant, Process all organic waste
from cattle slaughterhouse and feedlot operation.



BIODIGESTERS & COGENERATION PLANT

Produces biogas which is transformed into clean, electric,
thermal and renewable energy for self sustainability.



WATER TREATMENT PLANTS

The treated and cleaned water is used to irrigate
the fields and be able to return to its natural water
resource

