AFFIRMING OUR VISION & VALUES

Our Vision: To be the preferred port of the top 10 U.S. Ports. Our Values:
### INTERESTING FACTS ABOUT THE SCPA

<table>
<thead>
<tr>
<th><strong>Balance Sheet</strong></th>
<th><strong>$1.9 Billion</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Debt</strong></td>
<td><strong>$1 Billion</strong></td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td><strong>$280 Million</strong></td>
</tr>
<tr>
<td><strong>Operating Income</strong></td>
<td><strong>$40 Million</strong></td>
</tr>
<tr>
<td><strong>Volume (Containers / TEU)</strong></td>
<td><strong>1.3 Million Containers / 2.3 Million TEU</strong></td>
</tr>
<tr>
<td><strong>Percentage by Intermodal Rail</strong></td>
<td><strong>22%</strong></td>
</tr>
<tr>
<td><strong>Truck Transactions per Day (Containers)</strong></td>
<td><strong>8,000 Transactions</strong></td>
</tr>
<tr>
<td><strong>Exported Vehicles (BMW / Volvo)</strong></td>
<td><strong>250,000 Vehicles</strong></td>
</tr>
<tr>
<td><strong>Staff</strong></td>
<td><strong>680 Employees</strong></td>
</tr>
</tbody>
</table>
CHARLESTON HARBOR
Container volume +68%.
Intermodal rail volume + 207%.
Loaded reefer volume growth since 2011:

Charleston +104%

• Savannah: 3%
• Jacksonville: 29%
• Wilmington: 66%
• Most productive in the U.S.
• Avg. truck turn time less than 55 min.
• 38 Moves/hour/crane on ships.
• Can handle ships up to 19,000 TEU.
• Deepest harbor on USEC by 2021.
• New terminal under construction.
• Lowest cost Top 10 port.
CARRIER SERVICES  
GLOBAL REACH

- All top ocean carriers and alliances call South Carolina Ports.
- Efficient access to all major trades.
- 18 Services using neo-Panamax ships today.
- 9 Asia/10 Europe services
- 3 India, 4 South America, 5 services in other global trades.
- Strong position in reefer-heavy trades South America, South Africa, Australia/New Zealand
Best Vessel Access Today

Max draft today of 48-feet with a short transit to berth and the ability for neo-Panamax ships to easily meet in the harbor.
**URRENT SPECS
**EEFER HANDLING

- WWT Slots: 1,274
- NCT Slots: 532
- On-site repair & service: Yes
- Double moves: Yes
- Racking/facilitation fee: No
- Storage: Wheeled/grounded/racked.
$18 Million invested recently in expanded reefer handling capability.

- 8 New reefer racks with 30 slots per rack.
- New Reefer Service Area and dedicated washout/gate infrastructure.
- 12 Reefer service lanes,
- 4 Washout lanes.
- Upgraded electrical and paving.
- Increased capacity and more efficient truck flow inbound and outbound.
Port of Charleston Cold Chain Facilities

<table>
<thead>
<tr>
<th>COLD CHAIN FACILITY</th>
<th>Square Feet</th>
<th>Miles to WWT</th>
<th>Miles to NCT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lineage Logistics</td>
<td>180,000</td>
<td>21</td>
<td>10</td>
</tr>
<tr>
<td>NOCS</td>
<td>142,000</td>
<td>11</td>
<td>&lt;1</td>
</tr>
<tr>
<td>Agro Merchants Group</td>
<td>121,000</td>
<td>31</td>
<td>24</td>
</tr>
<tr>
<td>Former Piggly Wiggly (Vacant)</td>
<td>187,000</td>
<td>13</td>
<td>5</td>
</tr>
</tbody>
</table>

Lineage Logistics building will be 340,000sf at full build-out.
Chilled & Frozen Imports
**BENEFITS & SOLUTIONS**

**IMPORTERS**

- QuickPick gives you access to import loads immediately on vessel discharge.
- Fast truck turn times; averaging less than one hour for a two-way move.
- Easy access to Interstate highways and major metro areas in the Southeast.
- 100,000 Lb. GVV limit for trucks in South Carolina.
- Go!Port delivers cargo visibility and event notification.
- Outstanding customer support.
<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1. Vessel Discharge</strong></td>
<td>Reefer container lifted from vessel to yard truck equipped with an over-the-road chassis then drayed to reefer storage area.</td>
</tr>
<tr>
<td><strong>2. Store</strong></td>
<td>Chassis &amp; container parked in designated location. Shore power connected to maintain desired temperature.</td>
</tr>
<tr>
<td><strong>3. Monitor</strong></td>
<td>Vendor monitors container temperature and condition on a set schedule.</td>
</tr>
<tr>
<td><strong>4. Truck Pick-Up</strong></td>
<td>Trucker arrives and proceeds to pick-up assigned chassis, genset, and container.</td>
</tr>
<tr>
<td><strong>5. Delivery</strong></td>
<td>Trucker departs terminal for delivery to import BCO.</td>
</tr>
<tr>
<td><strong>6. Return</strong></td>
<td>Empty reefer returns to the terminal for pre-trip processing for exports.</td>
</tr>
</tbody>
</table>
72 Million

Consumers live within 500 miles of the Port of Charleston.

Charleston’s 7-state core market is projected to grow 10% from 2015 to 2025, driving increased consumption and retail expansion, both stores and distribution centers.

300 Mile Range

Population: 18,605,048
Key Cities: Atlanta, Charlotte, Greenville (SC), Spartanburg, Columbia, Athens, Statesboro, Macon, Savannah, Jacksonville, Asheville, Statesville, Concord, High Point, Greensboro, Raleigh.

500 Mile Range

Population: 72,012,976
Key Additional Cities: Birmingham, Chattanooga, Nashville, Knoxville, Louisville, Lexington (KY), Cincinnati, Columbus, Charleston (WV), Tampa, Orlando, Miami.
## CY2011-CY2018 Charleston Reefer Volume

*Shown in Containers (Not TEUs) / Source: SCPA In-House Data*

<table>
<thead>
<tr>
<th>Calendar Year</th>
<th>Import Load</th>
<th>Export Load</th>
<th>Import Empty</th>
<th>Export Empty</th>
<th>Total</th>
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<tr>
<td>2011</td>
<td>6,090</td>
<td>15,687</td>
<td>7,945</td>
<td>1,790</td>
<td>31,512</td>
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<tr>
<td>2012</td>
<td>6,285</td>
<td>15,317</td>
<td>10,530</td>
<td>3,295</td>
<td>35,427</td>
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<tr>
<td>2013</td>
<td>7,488</td>
<td>16,920</td>
<td>11,326</td>
<td>3,064</td>
<td>38,798</td>
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<tr>
<td>2014</td>
<td>7,580</td>
<td>19,381</td>
<td>14,926</td>
<td>4,666</td>
<td>46,553</td>
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<td>2015</td>
<td>9,252</td>
<td>20,652</td>
<td>12,785</td>
<td>3,668</td>
<td>46,357</td>
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<td>2016</td>
<td>9,405</td>
<td>24,322</td>
<td>13,916</td>
<td>2,425</td>
<td>50,068</td>
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<tr>
<td>2017</td>
<td>8,247</td>
<td>25,777</td>
<td>15,997</td>
<td>2,374</td>
<td>52,395</td>
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<tr>
<td>2018</td>
<td>9,208</td>
<td>26,631</td>
<td>18,131</td>
<td>3,415</td>
<td>57,385</td>
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<tr>
<td>Service Name</td>
<td>Tradelane</td>
<td>Import Loads</td>
<td>Export Loads</td>
<td>Export Load : Import Load</td>
<td>Import Empties</td>
</tr>
<tr>
<td>---------------</td>
<td>----------------------------</td>
<td>--------------</td>
<td>--------------</td>
<td>---------------------------</td>
<td>----------------</td>
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<tr>
<td>Oceania Service</td>
<td>Australasia</td>
<td>580</td>
<td>3,719</td>
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<td>626</td>
<td>3,160</td>
<td>5.1</td>
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<tr>
<td>MED/USEC</td>
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<td>610</td>
<td>3,350</td>
<td>5.1</td>
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<tr>
<td>SAX</td>
<td>NE Asia</td>
<td>51</td>
<td>1,885</td>
<td>37.1</td>
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<tr>
<td>Americas</td>
<td>NCSA / WCJA</td>
<td>197</td>
<td>2,460</td>
<td>12.1</td>
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<td>1,972</td>
<td>728</td>
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<tr>
<td>Vespucci</td>
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<td>2,298</td>
<td>30.1</td>
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<tr>
<td>TP11 / America</td>
<td>Asia-Pacific via Suez</td>
<td>83</td>
<td>797</td>
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<td>Incamex</td>
<td>India</td>
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<tr>
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<td>55.1</td>
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<td>125</td>
<td>0.1</td>
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<tr>
<td>EC2</td>
<td>Asia-Pacific via Panama</td>
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<td>41</td>
<td>3.1</td>
<td>111</td>
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<td>34</td>
<td>0.1</td>
<td>-</td>
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<td>ATL4</td>
<td>North Europe</td>
<td>59</td>
<td>68</td>
<td>1.1</td>
<td>75</td>
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<tr>
<td>EXTRA</td>
<td>N/A</td>
<td>39</td>
<td>47</td>
<td>1.1</td>
<td>-</td>
</tr>
<tr>
<td>Colombia Express</td>
<td>East Coast South America</td>
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<td>8</td>
<td>0.1</td>
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<tr>
<td>Incy Bridge</td>
<td>North Europe</td>
<td>76</td>
<td>1</td>
<td>0.1</td>
<td>-</td>
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<tr>
<td>EC3</td>
<td>Asia</td>
<td>8</td>
<td>46</td>
<td>6.1</td>
<td>-</td>
</tr>
</tbody>
</table>

**Grand Total**  
9,201 26,459 3:1 18,071 3,415 57,146

2018 Reefer Volume By Carrier Service In Containers (Not TEU)  
From SCPA In-House Data

- **3:1 Portwide ratio of export reefer loads to import reefer loads.**
- **More than 18,000 empty reefer units were moved into the Port of Charleston last year.**
- **An imbalance that an importer can leverage to your advantage.**
LEATHERMAN TERMINAL PHASE ONE
AT BEGINNING OF 2021
HARBOR DEEPENING

• 15.9 Meters of Depth
• $558 Million Project
• $287 Million Federal Share ($66 Million Funded)
• $271 Million State Share ($350 Million Funded)
• Largest Deepening Contract Ever Awarded by Army Corps ($200+ Million)
• Construction of Entrance Channel Underway
• Contract 4 (Entrance Channel to WWT) let by Q1 2019
• Deepening to WWT complete by March 2021
• $138 Million included in the President’s FY2020 budget. A strong BCR of 6.4.
• We deliver high performance at low cost.
• Outstanding high-capacity, high-efficiency facilities.
• Global ocean carrier services with the reach you need.
• 100,000 lb. GVW limit for trucks in SC with permit.
• Tremendous potential for import/chilled produce due to volume of empty reefer imports.
THANK YOU